

## The Keirsey Temperament Sorter

- 1 At a party do you  
(a) interact with many, including strangers  
(b) interact with a few, known to you
- 2 Are you more  
(a) realistic (b) philosophically inclined
- 3 Are you more intrigued by  
(a) facts (b) similes
- 4 Are you usually more  
(a) fair minded (b) kind hearted
- 5 Do you tend to be more  
(a) dispassionate (b) sympathetic
- 6 Do you prefer to work  
(a) to deadlines (b) just "whenever"
- 7 Do you tend to choose  
(a) rather carefully (b) somewhat impulsively
- 8 At parties do you  
(a) stay late, with increasing energy  
(b) leave early, with decreased energy
- 9 Are you a more  
(a) sensible person (b) reflective person
- 10 Are you more drawn to  
(a) hard data (b) abstruse ideas
- 11 Is it more natural for you to be  
(a) fair to others (b) nice to others
- 12 In first approaching others are you more  
(a) impersonal and detached (b) personal and engaging
- 13 Are you usually more  
(a) punctual (b) leisurely
- 14 Does it bother you more having things  
(a) incomplete (b) completed
- 15 In your social groups do you  
(a) keep abreast of others' happenings  
(b) get behind on the news
- 16 Are you usually more interested in  
(a) specifics (b) concepts
- 17 Do you prefer writers who  
(a) say what they mean (b) use lots of analogies
- 18 Are you more naturally  
(a) impartial (b) compassionate
- 19 In judging are you more likely to be  
(a) impersonal (b) sentimental
- 20 Do you usually  
(a) settle things (b) keep options open
- 21 Are you usually rather  
(a) quick to agree to a time  
(b) reluctant to agree to a time
- 22 In phoning do you  
(a) just start talking (b) rehearse what you'll say
- 23 Facts  
(a) speak for themselves  
(b) usually require interpretation
- 24 Do you prefer to work with  
(a) practical information (b) abstract ideas
- 25 Are you inclined to be more  
(a) cool headed (b) warm hearted
- 26 Would you rather be  
(a) more just than merciful (b) more merciful than just
- 27 Are you more comfortable  
(a) setting a schedule (b) putting things off
- 28 Are you more comfortable with  
(a) written agreements (b) handshake agreements
- 29 In company do you  
(a) start conversations (b) wait to be approached
- 30 Traditional common sense is  
(a) usually trustworthy (b) often misleading
- 31 Children often do not  
(a) make themselves useful enough  
(b) daydream enough
- 32 Are you usually more  
(a) tough minded (b) tender hearted
- 33 Are you more  
(a) firm than gentle (b) gentle than firm
- 34 Are you more prone to keep things  
(a) well organized (b) open-ended
- 35 Do you put more value on the  
(a) definite (b) variable
- 36 Does new interaction with others  
(a) stimulate and energize you (b) tax your reserves
- 37 Are you more frequently  
(a) a practical sort of person  
(b) an abstract sort of person
- 38 Which are you drawn to  
(a) accurate perception (b) concept formation
- 39 Which is more satisfying  
(a) to discuss an issue thoroughly  
(b) to arrive at agreement on an issue
- 40 Which rules you more:  
(a) your head (b) your heart
- 41 Are you more comfortable with work  
(a) contracted (b) done on a casual basis
- 42 Do you prefer things to be  
(a) neat and orderly (b) optional
- 43 Do you prefer  
(a) many friends with brief contact  
(b) a few friends with longer contact
- 44 Are you more drawn to  
(a) substantial information (b) credible assumptions
- 45 Are you more interested in  
(a) production (b) research
- 46 Are you more comfortable when you are  
(a) objective (b) personal
- 47 Do you value in yourself more that you are  
(a) unwavering (b) devoted

- 48 Are you more comfortable with  
 (a) final statements (b) tentative statements
- 49 Are you more comfortable  
 (a) after a decision (b) before a decision
- 50 Do you  
 (a) speak easily and at length with strangers  
 (b) find little to say to strangers
- 51 Are you usually more interested in the  
 (a) particular instance (b) general case
- 52 Do you feel  
 (a) more practical than ingenious  
 (b) more ingenious than practical
- 53 Are you typically more a person of  
 (a) clear reason (b) strong feeling
- 54 Are you inclined more to be  
 (a) fair-minded (b) sympathetic
- 55 Is it preferable mostly to  
 (a) make sure things are arranged  
 (b) just let things happen
- 56 Is it your way more to  
 (a) get things settled (b) put off settlement
- 57 When the phone rings do you  
 (a) hasten to get to it first  
 (b) hope someone else will answer
- 58 Do you prize more in yourself a  
 (a) good sense of reality (b) good imagination
- 59 Are you drawn more to  
 (a) fundamentals (b) overtones
- 60 In judging are you usually more  
 (a) neutral (b) charitable
- 61 Do you consider yourself more  
 (a) clear headed (b) good willed
- 62 Are you more prone to  
 (a) schedule events (b) take things as they come
- 63 Are you a person that is more  
 (a) routinized (b) whimsical
- 64 Are you more inclined to be  
 (a) easy to approach (b) somewhat reserved
- 65 Do you have more fun with  
 (a) hands-on experience (b) blue-sky fantasy
- 66 In writings do you prefer  
 (a) the more literal (b) the more figurative
- 67 Are you usually more  
 (a) unbiased (b) compassionate
- 68 Are you typically more  
 (a) just than lenient (b) lenient than just
- 69 Is it more like you to  
 (a) make snap judgments  
 (b) delay making judgements
- 70 Do you tend to be more  
 (a) deliberate than spontaneous  
 (b) spontaneous than deliberate

## Answer Sheet

Enter a check for each answer in the column for a or b

a		b		a		b		a		b		a		b	
1				2				3				4			
8				9				10				11			
15				16				17				18			
22				23				24				25			
29				30				31				32			
36				37				38				39			
43				44				45				46			
50				51				52				53			
57				58				59				60			
64				65				66				67			
1		2	3	4	3	4	5	6	5	6	7	8	7		8
1		2		3		4		5		6		7			8
E	I			S	N			T	F			J	P		

### Directions for Scoring

1. **Add down** so that the total number of "a" answers is written in the box at the bottom of each column (see next page for illustration). Do the same for the "b" answers you have checked. Each of the 14 boxes should have a number in it.

2. **Transfer the number** in box No. 1 of the answer sheet to box No. 1 below the answer sheet. Do this for box No. 2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by the arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.

3. **Now you have four pairs of numbers.** Circle the letter below the larger number of each pair (see answer sheet below for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

a		b		a		b		a		b		a		b	
1	✓			2	✓			3	✓			4	✓		
8	✓			9	✓			10	✓			11	✓		
15	✓			16	✓			17	✓			18	✓		
22		✓		23	✓			24	✓			25	✓		
29	✓			30	✓			31		✓		32	✓		
36	✓			37	✓			38	✓			39	✓		
43		✓		44		✓		45	✓			46	✓		
50	✓			51	✓			52	✓			53	✓		
57	✓			58	✓			59	✓			60	✓		
64	✓			65	✓			66		✓		67	✓		
1	8	2		3	9	1		4	8	2		5	0	10	
1	8	2		3	9	1		4	8	2		5	0	10	
E	I			S	N			T	F			J	P		

You have now identified your "type." It should be one of the following:

INFP	ISFP	INTP	ISTP
ENFP	ESFP	ENTP	ESTP
INFJ	ISFJ	INTJ	ISTJ
ENFJ	ESFJ	ENTJ	ESTJ

If you have an X in your type, yours is a mixed type.